



## Corporate and commercial services

Our large and experienced team of advisers provides pragmatic advice to ensure your deals are successfully completed and commercial, value-adding solutions are delivered.

We are passionate about helping you achieve your business objectives.

Simply stated, our aim is to be regarded as "one of your team". We add value by working in tandem with other members of your advisory teams to achieve your business goals.

We work closely with you to understand your aims and objectives and the challenges you face, building a long-term relationship that consistently delivers the right results throughout every stage of the business cycle.

Our multi-disciplinary group carries out a wide range of work and can help you develop strong routes to your markets, protect your business and exploit your commercial opportunities and technology.

The team will assist with shaping the structure of your business, dealing with the necessary areas of legal compliance and corporate transactions for acquisitive growing companies.

We take a pragmatic approach to dealmaking, endeavouring to focus on delivering the solutions clients want and need.

"A good regional firm that provides service comparable to some of the big-hitting London firms at a fraction of the price."

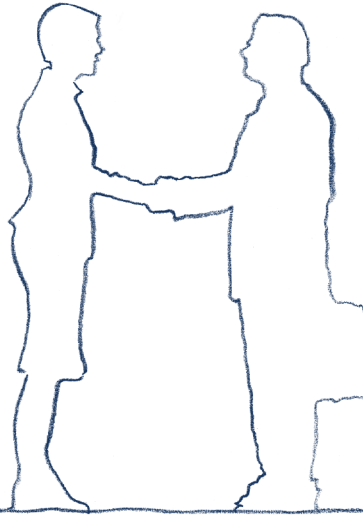
Key clients include local entrepreneurs, inward investors, mid-market companies and banks. Sources say: "Appreciates the commercial angles in a deal."

Chambers UK, A Client's Guide to the Legal Profession

The 'helpful, informed and pragmatic' team at B P Collins has particular expertise in the technology, marketing and waste management sectors.

This strong team is 'very able to cope with high-pressure deals'

The Legal 500 UK Edition



## Your team

Simon Deans, partner and  
practice group leader

David Smellie, partner  
David Stanning, senior partner  
Diane Yarrow, partner  
Alex Zachary, partner  
Victoria Holland, partner

Thomas Baines, associate  
Harriet Jones, associate



## The team for growing businesses

With one of the strongest corporate and commercial teams in the south east outside London, we have the knowledge, resources and commitment to provide the quality legal solutions your business expects.

Our legal solutions are tailored to the client and their business needs. Our team of corporate solicitors handle a full range of commercial work and have specialist expertise in the waste and environment, technology, food and pharmaceutical sectors.

Specialist teams in employment, property, dispute resolution and private client provide full transaction support.

Our experience covers:

- Banking and security
- Disposals and acquisitions
- Commercial contracts
- Corporate finance
- Corporate recovery
- Corporate structures
- Franchising
- Intellectual property
- Joint ventures
- Legal due diligence
- Management buy outs and buy ins
- Partnerships
- Shareholders agreements
- Share sale and purchases
- Succession planning
- Technology

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