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## Talk to the experts

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Highly effective legal services  
for organisations

enlightened thinking | inspired solutions



## We have the ability and *commitment* to secure the right results for your organisation.

B P Collins is one of the largest and best-regarded law firms in the south east. With more than 50 lawyers we have been securing robust legal solutions for organisations of all kinds since 1966.

We handle a wide variety of commercial work for local, national and international businesses to a 'City' level of competence, but not at City prices.

Our lawyers are problem solvers. Working with B P Collins, you will always receive hands-on legal advice which is practical, cost-effective and efficient in delivering the outcome which best serves your organisation.

“We are delighted with the professionalism and level of expertise... at all times their attention to detail and comprehensive approach remains consistently high.”

## Charities

Our cross-practice team provides expert support for charities in relation to commercial contracts, constitutional reviews and issues, corporate governance, employment issues, IP rights, property, taxation and other financial and fundraising issues.

We act for a number of high-profile organisations and work closely with trustees and management teams to foster long-term relationships.

We are empathetic to your needs while also providing holistic and pragmatic advice.

## Commercial property

With one of the largest and most experienced teams in the Thames Valley, we smooth out the challenges of taking, granting and renewing leases; managing development and regeneration projects; and administering sales and leasebacks.

We combine a detailed knowledge of legal issues with a practical awareness of prevailing market conditions. We also maintain a keen commercial awareness of your business objectives.

Our team is unique in the region for its depth of expertise and has the capacity and resources to handle the full range of your commercial property needs, whether these are local, national or international.

## Corporate and commercial

We work closely with you and your other advisers to understand your aims and objectives and the challenges you face, building a long-term relationship that consistently delivers the right results throughout every stage of the business cycle.

Our large and experienced team of business advisers provides pragmatic advice to ensure your deals are successfully completed and commercial value-adding solutions are delivered. We are passionate about helping you to grow your business.

We carry out a wide range of work including helping you in developing strong routes to your markets, protecting your business and exploiting your commercial opportunities and technology. The team will assist with shaping the structure of your business, dealing with the necessary areas of legal compliance and dealing with any corporate transactions along the way.

## Employment

Our established and dedicated employment team is able to specialise across a diverse caseload. This covers breach of contract and compromise agreements, contract and employment issues in connection with mergers and acquisitions, court and tribunal litigation with regard to discrimination, termination and other unfair dismissal matters, enforcing restrictive covenants, share option agreements and TUPE.

With a commercial and pragmatic approach, we act for employers and senior employees. We help your management or HR team take a strategic view on employment law issues, to support both day-to-day business needs and long-term planning.

“Always available, react immediately to my requests, are ‘hands-on’ and business orientated, providing practical advice.”



## Environment

In this increasingly important area, B P Collins has over 20 years' experience advising clients in relation to all stages of the waste cycle including producer responsibility, transfer of waste, recycling and means of disposal.

We provide an exceptional service for waste to energy clients involved in a range of renewables projects, as well as having particular experience dealing with contaminated land issues and environmental issues in corporate and property transactions. We also have the resources to advise on how this evolving area of law can impact on your business activities, and we provide guidance on risk management.

## Litigation and dispute resolution

Our exceptionally strong dispute resolution team offers rapid, clear, cost-effective and practical advice regarding all commercial contract disputes, partnership and shareholder disputes, product liability, IP and IT disputes, property, landlord and tenant disputes, factoring and trade finance, fraud and corruption, defamation and media disputes, construction and insolvency.

We take pride in being accessible: our approach is friendly and consultative with clients, polite but challenging with opponents. Where appropriate, we will always seek a negotiated outcome that achieves your commercial objectives and, with two qualified mediators in the team, we are well placed to achieve strong settlements.

Where a negotiated outcome is not possible, we will litigate robustly on your behalf and have an enviable reputation for winning cases for our clients in court and recovering a very high percentage of your legal costs from opponents.

“...completely reliable and honest, highly professional and willing to go beyond the call of duty.”

“I feel very comfortable with them; they give good advice and are not afraid of giving advice. 100% confidence is what I get.”

## Notary services

Powers of Attorney, trade agreements, contracts and tenders, applications for registration or assignment of patents for use throughout the world all need official signatures notarised and occasionally legalised at the Foreign and Commonwealth Office or relevant Embassy.

We understand that business-critical documents and transactions may need authenticating within tight deadlines. Our notary service is conveniently placed and always available to ensure your documents are legally recognised in a timely manner.

## Technology and intellectual property

Working with specialist trademark and patent attorneys where appropriate, B P Collins delivers effective solutions to protect all of your IP assets.

We have significant experience in drafting and negotiating bespoke technology and IP contracts which will give you an advantage in relation to the acquisition, procurement, sale or exploitation of IP rights and technology.

We have expertise across many industry sectors and understand the complex legal issues which must be addressed. We provide effective solutions which anticipate and address issues before they arise.

